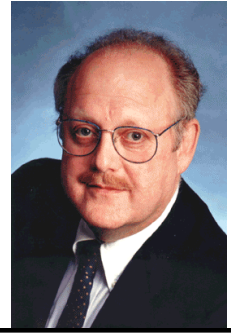


# Mark J. Kalin, FCSI

*“In recognition of the improvement of construction specifications through development of several master specification systems; for sharing your expertise in materials technology with the construction industry through lectures and published articles, and for integrating specifications and product information with CADD, you are advanced to Fellowship in the Institute on the 26th day of June 1999.”  
Los Angeles, California*



Mark has been a leading educator on specification automation and specification writing nationally, reaching over 5,000 attendees through over 80 conference sessions and workshops. He has authored over 40 technical articles on specifications and materials, published in regional and national magazines. He has promoted the principles of CSI to the widest possible audience.

Mark has authored several master specification systems, including Master Short-Form Specifications, Master Outline Specifications and Master Sheetspec by Kalin Associates, the first AIA Master Outline Specifications, and the Greenspec Database of Specifications for Sustainable Products (1996). Mark was Chair of the AIA Masterspec Review Committee, Technical Director for AIA MASTERSPEC during its expansion by ARCOM, updated over 200 sections for CSRF SPECTEXT, coded the 14,000 elements in Architectural Graphic Standards to CSI Masterformat, and established master specifications for companies including United Parcel Service, Avalon Bay Communities and the Boston Housing Authority. He has personally prepared specifications for over \$12 billion in construction value, guiding his firm as specs for over 1500 projects were completed, without litigation.

Mark received a Bachelor of Arts in English Literature and Poetry from the University of Rochester before coming to his senses and received an architectural degree from Ohio State University in 1975. He was mentored in specifications by George Van Niel at Trott and Bean Associates and Carl Gebhardt at Gebhardt Associates. Moving to Boston in 1977, Mark worked for Brown Daltas and the US Army Corps of Engineers on King Khalid Military City in Saudi Arabia, a new city for 27,000 people and at the time the world's largest construction project. He later served as Head of Specifications for Jung/Brannen Associates, and started Kalin Associates in 1987. In Boston, he created the Architectural Technical Resource Center, was editor of the PSMJ Details/Plus Newsletter from 1988-90, and was Director for the national AEC Systems' Computer Assisted Specifications conference from 1989-91.

Mark's wonderful children Robert, Stefan and Laura have asked that he stop buying them T-shirts as he travels, as their shelves are full.

Mark believes that our profession has greatly evolved in the last 150 years, through the contributions of dedicated specifications writers trying to make the built environment a better place, now and for the future.

## **CSI Membership**

Boston Chapter, 1978 to present  
Columbus Ohio 1975-1978

## **Institute Offices, Committees**

Instructor for CSI National Course on Specification Writing and Construction Contracts  
Member of Ad Hoc Committee for Electronic Media  
Member of Manual of Practice Outline Specs Chapter  
Specification Competition Evaluator

## **Region Offices, Committees**

### **Chapter Offices, Committees**

President of Boston Chapter 1982-83  
Newsletter Editor 1987  
Education Chair forever

### **Awards**

Northeast Region Donald J Colasono Newsletter Award  
1985  
Citation for Service 1985, 1987