

# George E. White, Jr., FCSI

*"In recognition of your contribution to the growth of the Institute through your management and administrative skills at the Chapter, Region, and Institute levels, you are advanced to Fellowship in the Institute on this 24th day of June 1995."  
Minneapolis, Minnesota*

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GEORGE F. WHITE, JR. was born in 1951 in Minneapolis, Minnesota. He grew up and still lives in Edina, Minnesota. In 1974 he graduated from Brown University in Providence, Rhode Island with a degree in Political Science.

After college, White did a short stint in the Peace Corps, in Nepal, before starting work selling construction materials for Madden Construction Supply in Anchorage, Alaska in 1975. This was during the boom times of the Alaska Pipeline Project. Before returning to Minnesota in 1977, White also worked for Modern Construction in Fairbanks and Tok Junction, and for Morrison Knudsen/Rivers on the Alaska Pipeline.

When work ran out for White in Alaska and after an extended time traveling in Europe, Nepal and India, he returned to Minnesota and began working for Brock White Company, a distributor of construction specialty products, selling waterproofing and sealant materials to contractors and calling on architects to get them specified.

Since then his job has evolved to be the Vice President of Sales and Marketing, working with sales people in twelve offices in Minnesota North Dakota, Saskatchewan, Manitoba, and Ontario.

White joined CSI when he began working for Brock White in 1977. His father and his father's partner, Wayne C. Brock, FCSI, had been active in the Minneapolis-St. Paul Chapter for a long time. White served on various committees and on the Chapter Board before becoming Chapter President in 1984. He led the rewriting of his Chapter's bylaws to bring a new order to the way the Chapter did business.

White was elected Region Director for the North Central Region in 1986. During his term White was an active member of the Institute Board serving on several ad hoc Committees. He also was the moving force behind the Incorporation of the North Central Region and the institution of its current form of management.

In 1994, White was elected Institute Vice President and served three terms. His motto became "Specs R Us." It was meant to serve as a reminder of our founding principals and the fact that any organization needs to be the best at something. He still believes it is the basis that should guide CSI.

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## **CSI Membership**

Minneapolis-St. Paul Chapter

## **Institute Offices, Committees**

Director, 1986 - 1989

Vice-President, 3 terms

## **Chapter Offices, Committees**

President, 1984